

CURRICULUM VITAE

Personal Data

Name: **Andreas EDER, MBA**
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Education & Vocational Training

09/2008 – 12/2010 Danube University Krems
Master-Studies: Danube Professional MBA
❖ Emphasis: Sales & Marketing
❖ Master`s thesis: *"The transition of medical institutions' buying modalities and its impact on companies in the medical technology industry (with a focus on gastroenterological endoscopy) "*
❖ Awarded Master of Business Administration (MBA)

10/1980 – 09/1983 General Nurse Training School Amstetten
Awarded Diploma Nursing

Professional Career

04/2017 – lfd **AECUMED e.U.**
04/2017 – lfd Inhaber

12/1999 – 04/2016 **Boston Scientific GmbH** (medical engineering trading firm), 1100 Vienna
09/2010-04/2016 Business Unit Manager Endoscopy, AT & CH
01/2007-09/2010 Division Manager
10/2005-12/2006 Marketing Manager Endoscopy AT, NL, B, CH
01/2003-12/2006 Sales Manager, Endoscopy & Urology AT
12/1999-01/2003 Sales Representative

05/1991 – 12/1999 **Olympus Austria GmbH** (medical systems), 1210 Wien
01/1998-12/1999 Product Manager
05/1991-01/1998 Territory Manager

12/1988 – 04/1991 **Intramed Handels GesmbH** (medical engineering trading firm), 1130 Vienna
Sales Representative

04/1983 – 11/1988 Federal State Hospital Bad Ischl; Hospital Melk
Graduate Nurse (Surgeries)

Skills & Competences

Languages: German (Native) English (fully proficient)

Other: trade license medical devices